

## Speaker Submission Form

Please save this form and attach it to an email to [info@drone-berlin.de](mailto:info@drone-berlin.de)

Title of presentation (will be published on the Internet)

Please indicate an internet source (link to a video clip or a webpage) that represents the presentation proposal

Brief summary/description of presentation (100 words or less)

Please indicate your application type

Exhibitor (Free)  Selected speaker proposal (Free)  Paid speaker (650,-€)

How many minutes do you need for the presentation

\*The names and emails of other speakers you'd recommend for the conference (optional)

### Option: "Invite & Meet" Guest Ticket Package (Discounted invite tickets)

The "Invite & Meet" ticket package can be used to invite customers and prospects to visit the show without paying admission. The ticket layout can be fully customized with individual information. All tickets are valid for the entire event.

300,- € / 20 tickets  400,- € / 30 tickets  500,- € / 40 tickets  Call for pricing / more than 40 tickets

### Speaker's contact address

Presenter's Name

Prof.  Ms.  
 Dr.  Mr.

Company/Organization (will be published on the Internet)

E-mail

Speaker/Organization web site address

\*Name of your primary E-mail if other than you (optional)

Telephone

Address

Country

/All prices exclude tax (currently 19%).

/By submitting a proposal you accept the Proposal Submission Guidelines of DRONE Berlin 2018 and agree to comply with them. The information above can be downloaded from [www.drone-berlin.de/download](http://www.drone-berlin.de/download).

Date

Type your name to sign

## Use guest tickets as part of your sales & marketing strategy!

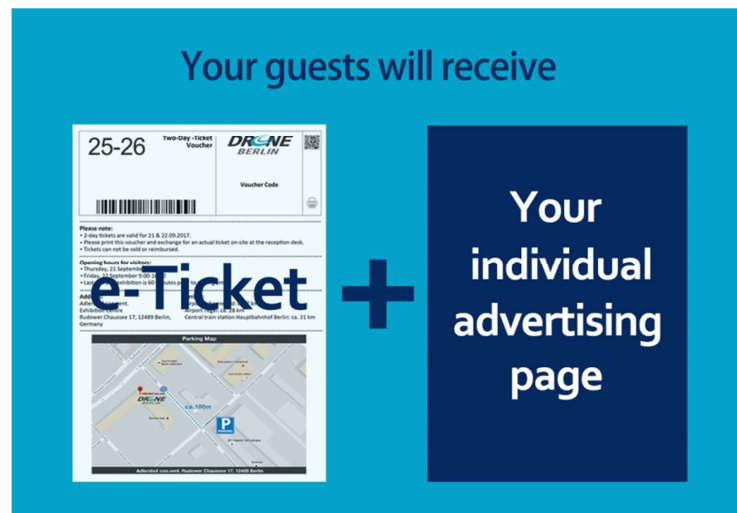
### Make it easy for your guests to decide to attend

Take advantage of this tool to boost your contact opportunities by attracting more visitors to your stand, reactivating old customers and acquiring new customers. These 'Invite & Meet' guest tickets will give your existing customers, partners and potential customers a strong incentive to visit your booth because they can be exchanged for free admission to the exhibition.

### Spotlight your advertising message

It's also a perfect place to draw your invited guests' attention to what your show has to offer. You can place individually designed advertising for your guest tickets, or insert an existing promotional materials such as brochures, flyers, posters and press releases.

The ads will appear on the ticket vouchers as soon as your guests activate their tickets.



### Try free

Tell us your interest and we will send you 5 free trial codes to experience the features.

### Prices

- 300,- €/20 tickets
- 400,- €/30 tickets
- 500,- €/40 tickets
- Call for pricing/more than 40 tickets

/All prices exclude VAT (currently 19%) .

/Prices do not include graphic design/layout of the advertising material.

/All tickets are valid for the entire event.

### Questions or request free trial codes?

Please contact us at [info@drone-berlin.de](mailto:info@drone-berlin.de)



# 2018 Proposal Submission Guidelines

## #BuildingTheBestDrones



DRONE Berlin is devoted to dialogue, discussions and innovations for manufacturing, technology and applications. The 2018 conference will maintain its unique format of delivering clear and concise technical information, lively discussions, and ample networking opportunities to learn and connect with the companies, industry experts and technology specialists from the entire supply chain.

### Conference Date, Time & Venue

- Tuesday, 25 September, 2018: from 12:00 to 18:00
- Wednesday, 26 September, 2018: from 11:00 to 17:00
- Adlershof con.vent. Rudower Chaussee 17, 12489 Berlin, Germany.

### Speaking Fees & Rules

Exhibitor	Free
Selected speaker proposal	Free
Paid speaker	650,-€ for up to 30 minutes. Price excludes tax (currently 19%)

- Companies that have reserved booth space will be given priority for free speaking opportunities.
- Each speaker will receive 15-30 minutes of presentation time.
- Proposals and presentations must be in English either German.
- DRONE Berlin reserves the sole right to select speakers based on topic.
- All speakers get a free ticket to the conference and exhibition.
- DRONE Berlin does not pay for a speaking fee. Accommodation, travel costs and any other expenses are the responsibility of the speaker.
- If attendees are charged a fee, the speaker shall submit requests prior to the event for review and approval by DRONE Berlin.

### Completing your submission

1. Complete and submit the Workshop Application Form.
2. Provide an abstract to describe the session or presentation in no more than 100 words, and an image at 170 x 300 pixels (h x w) that represent the presentation. These will be published on the official website of the DRONE Berlin [www.drone-berlin.de](http://www.drone-berlin.de).
3. Indicate an internet source (link to a video clip or a webpage) that represents the speaking proposal. This is referential to the review of the application.

### Proposal selection criteria

All proposals will be evaluated on the following criteria:

- Current, timely nature of the topic.
- Originality of material.
- Relevance and importance of topic.
- Practical application of materials.

### Notifications

If you are selected to speak at the event, you will be notified approximately 6-8 weeks prior to event.

### On-site technical support

A projector and sound system will be provided free of charge in the conference hall. Speakers need to bring with themselves everything for their presentation, such as hardware, software, PCs, etc. The speaker is responsible for the equipment setup and removing all demo materials from the area after the presentation.

# 2018 Proposal Submission Guidelines

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## **Invite your audiences**

Your presentation is a meeting place for your professional connections. As a speaker you might wish to invite audiences and give them complimentary tickets. With our “Invite & Meet” Guest Ticket Package (discounted invite tickets) you can invite your best customers and prospects to visit you at the show without paying admission.

## **Programm changes**

DRONE Berlin reserves the right postpone or cancel an event, to change the location of an event or to alter the advertised speakers for an event. DRONE Berlin is not responsible for any loss or damage as a result of substitution, alteration, postponement, or cancellation of an event due to causes beyond its control including without limitation, acts of God, natural disasters, sabotage, accident, trade or industrial disputes, terrorism, or hostilities.

## **Speaker cancellation & substitution**

Please do not submit an abstract “just in case.” Before submitting an abstract, you should be reasonably confident that they will attend the meeting and make the presentation as scheduled. If there is uncertainty then please confirm your plans or cancel before August 1.

If you are not able to speak at the Conference DRONE Berlin will select an alternative from the submissions received and your speaking slot will be forfeited.

DRONE Berlin reserves the right to alter or modify the advertised speakers and/or topics if necessary without any liability to you whatsoever. Any substitutions or alterations will be updated on the event web page as soon as possible.

## **Copyright**

All presentations will be published on the official website of DRONE Berlin after the show. Please make sure your presentation doesn't violate any copyrights. Presenters are solely liable for copyright violations.

## **Miscellaneous provisions**

As a speaker at DRONE Berlin, you have committed to present this session, and all the preparation that it entails. In return, DRONE Berlin agrees to promote you, your organization and your presentation to its attendees through a vast promotional campaign. Both you and DRONE Berlin have made a promise to our attendees to deliver the session as published, including the topic and the speaker.

By presenting, you acknowledge and agree that DRONE Berlin shall have the non-exclusive worldwide right, in perpetuity, to record, copy, reproduce, display, sell, distribute and otherwise use, for DRONE Berlin's account, all or any portion of the content of your presentation (the “Licensed Material”), in audio, video, written and/or any other format or medium, whether now existing or hereafter developed. In conjunction with any such use by DRONE Berlin, both agree to make commercially reasonable efforts to provide an attribution of your ownership of the underlying Licensed Material, and, in any event, none of the foregoing shall limit your ability to use your own copies of the underlying Licensed Material for your own purposes, whether commercial or otherwise.

By submitting a speaking proposal, you accept this Proposal Submission Guidelines and agree to comply with them.

## **Questions?**

Send all your questions to [info@drone-berlin.de](mailto:info@drone-berlin.de) .